# MRSC Update

2023 Public Works Legislation



#### **Public Works**

"Public work" means all work, construction, alteration, repair, or improvement other than ordinary maintenance, executed at the cost of the state or of any municipality, or which is by law a lien or charge on any property therein. (see RCW 39.04.010)





# Public Works Contracting Types 2022

	<b>J</b> ,			
Type	% of Projects	Count of Projects	% of dollars	Sum of Dollars
Bid-Build (Traditional)	32.37%	13,511	65.79%	4,824,910,887
Limited Public Works (Less than \$50,000)	<b>25.42%</b>	<mark>10,612</mark>	0.80%	58,433,298
Small Works (Less than \$350,000)	22.76%	9,499	2.71%	198,754,752
Purchased Services	7.04%	2,938	0.94%	69,258,496
Unit-Priced Contract On-Call	3.34% 3.13%	1,396 1,308	3.72% 0.22%	272,586,186 16,306,600
Job Order Contract (JOC)	2.92%	1,218	1.42%	104,207,307
Emergency Work	1.72%	717	0.44%	32,244,142
Design-Build	1.11%	464	12.90%	945,910,759
General Contractor/Construction Manager (GC/CM)	0.19%	79	11.06%	810,873,634
Grand Total	100.00%	41,742	100.00%	7,333,486,063



#### **Public Works Contracts Stats**

#### Top procurement method:

- Design-Bid-Build
  - Small Works Roster



Over \$7B spent in 2022 on Public Works



Over 4,500 businesses won ~42,000 contracts



Small works projects accounted for over 20,000 of these contracts



# 2023 Legislative Updates for Public Works Contracting





### SB 5268: Modifications to Small Works Roster





#### Public Works Small Works Roster

Informal procurement process using a pre-defined contractor list for public works projects estimated to cost less than \$350,000



#### **Small Works Roster**

#### For solicitation of contractors for small public works projects

- Statewide roster or agency managed roster
- Annual advertisement
- Contractors can join at any time
- Segregated by trade, agency, or geographic region



#### Who Can Use Small Works Roster

- State agencies with public works authority
- Authorized local governments including:
  - Cities, towns
  - Counties
  - School districts
  - Port districts
  - Public utility districts
  - and more!



# **Small Works Contracting Process**

#### **Under \$350,000**

- Agencies invite contractors from the appropriate roster to bid
- Informal process
- Award to lowest responsive and responsible bidder



### SB 5268 Purpose

- Administratively efficient
- Promote small and diverse businesses
- Maintain labor protections



# Key changes



Creates
Small
Business
Certification



Establishes statewide small works roster

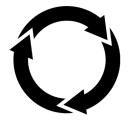




Standardizes thresholds & adds direct contracting



Requires small business utilization plan



Builds in future market updates



#### **Small Business Certification**

#### Office of Minority & Women's Business Enterprises

- ✓ Creates a new Public Works Small Business Enterprise (PWSBE)
  Certification Program
  - Race & gender neutral
  - No additional fees for (state-certified) businesses
    - MBE, WBE, MWBE, CBE, SEDBE
- ✓ Evaluating registration process and requirements
- ✓ Updating Public Works Small Business Certification rules (WAC 326-20-087)



#### Statewide Roster

#### **MRSC**

- ✓ Creates single sign-up process for businesses
- ✓ Centralizes reporting
  - Add reporting to portal
  - Notifications
  - Documentation
- ✓ Enhances platform
  - Eligibility
  - Identification
  - Outreach



### Statewide & Independent Rosters

- Integrate OMWBE certification data
- Follows DES rules on rotation, outreach, data collection
- Demographic data collection
- Annual notice



#### Standardized Thresholds

# Updated Solicitation Process: Small Works Roster Projects up to \$350,000

- Agency estimate does not include sales tax
- Agency invite all Contractors from the applicable roster
- \*Effective July 1, 2024



# **Optional Direct Contracting**

#### **Under \$150,000**

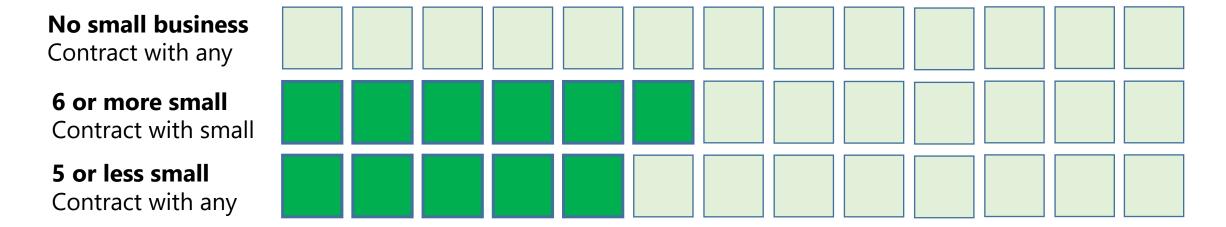
- Direct contract: Agencies may direct contract through negotiation with a contractor from the appropriate roster
- Notification: Agencies must notify all contractors on the roster
- Rotation: Agencies must rotate and not select the same firm repeatedly
- Small Business preference: six or more rule



# Six or more rule – direct contracting

**Under \$150,000** 

Certified Small Business Not Certified





## Department of Enterprise Services

- ✓ Updating its Public Works rules (WAC 200-330)
  - Rotation
  - Documentation
  - Contract cap
  - Responsibility criteria
- ✓ Creating bidding templates



### Department of Labor & Industries

- ✓ Updating prevailing wages rules for contracts under \$2,500 (WAC 296-127-050)
- ✓ Providing education and technical assistance to public works firms



## Retainage and Bonding Changes

For contracts greater than \$5,000:

- Agencies may reduce or waive retainage
  - Agencies take on liability for unpaid wages and taxes.
- Agencies no longer allowed to waive performance and payment bonds



# Retainage and Bonding Changes (continued)

For contracts less than \$5,000:

No retainage or bonds required



## Get Ready For Changes

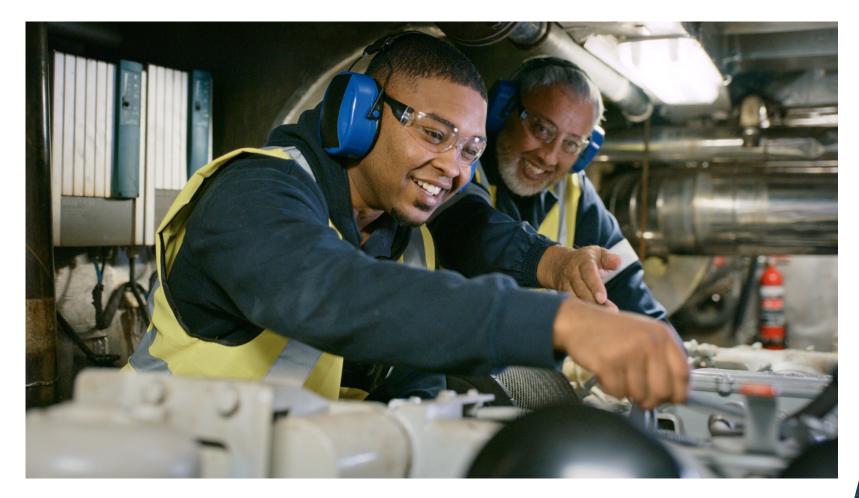
#### If adopting the statewide roster

- Sign up now for the roster through MRSC
- If keeping independent roster
- Integrate OMWBE certification data
- Set up demographic data collection
- Follow DES rulemaking





# HB 1050: Apprentice Utilization





## **Current Utilization Requirements**

RCW 39.04.320 applies to school districts, four-year institutions of higher education, and certain state agencies.

# Requirement for apprentices to contribute a minimum of 15% of total labor hours on:

- Public works projects estimated to cost \$1 million or more, and
- Washington State Department of Transportation projects estimated to cost \$2 million or more.



### Apprentice Utilization Requirements

Contracts with apprentice utilization requirements must:

- Specify the apprentice utilization goals that must be met
- Provide monetary incentives and penalties for the goals



# HB 1050: Key Updates

# RCW 39.04.320 revised to include "Municipality":

- Counties
- Cities
- Towns
- Port districts
- Other public agencies





# HB 1050: Key Updates (continued)

L&I along with MRSC will provide ongoing training, information, and technical assistance to help you comply with the apprentice utilization requirements.





# HB 1050: Municipality Requirements for Public Works

Require no less than 15% of total labor hours be performed by apprentices.

July 1, 2024

Contracts estimated to cost more than \$2 million

**July 1, 2026** 

Contracts estimated to cost more than \$1.5 million

**July 1, 2028** 

Contracts estimated to cost more than \$1 million



# SB 5088: Expanded Contractor Registration Requirements





## SB 5088:Key Updates

#### Effective July 23, 2023:

- Bidder responsibility criteria amended in RCW 39.04.350 now includes licensing requirements for plumbing, elevator, and electrical contractors.
- With elevator and electrical contracts already in law, contractor verification for subcontractor responsibility criteria in RCW 39.06.020 amended to include verification of a plumbing contractor license.



# SB 5088:Key Updates (continued)

#### Effective July 23, 2023:

- Prohibition on bidding on future contact provisions in RCW 39.12.055 is expanded to include violations of unregistered plumbing, elevator, and electrical contractors.
- Independent contractor criteria in RCW 39.12.100
   now includes plumbing and elevator contractors that have
   a valid contractor license registration on the effective date of a
   public works contract.



# MRSC Support for Counties







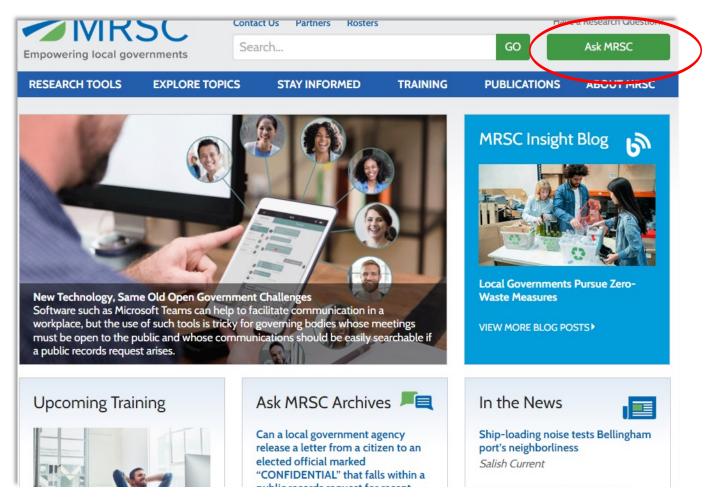




## "Ask MRSC" Inquiry Service

#### Free for Counties!

 Click the "Ask MRSC" button or call us directly at (206) 625-1300 or (800) 933-6772



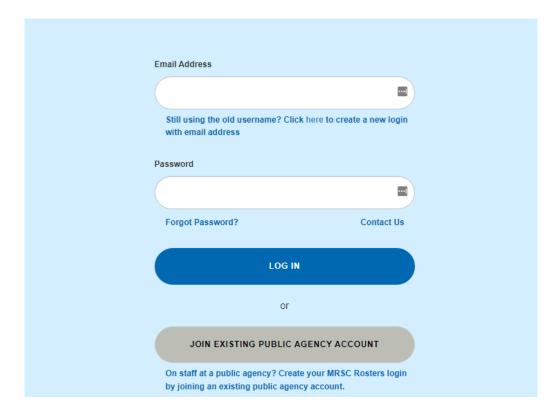


#### **MRSC** Rosters

- Only statewide directory connecting businesses to public agencies for small public works projects, consulting opportunities, and goods & services
- Separate website: <u>mrscrosters.org</u>
- Will become official statewide roster July 1, 2024



Log In



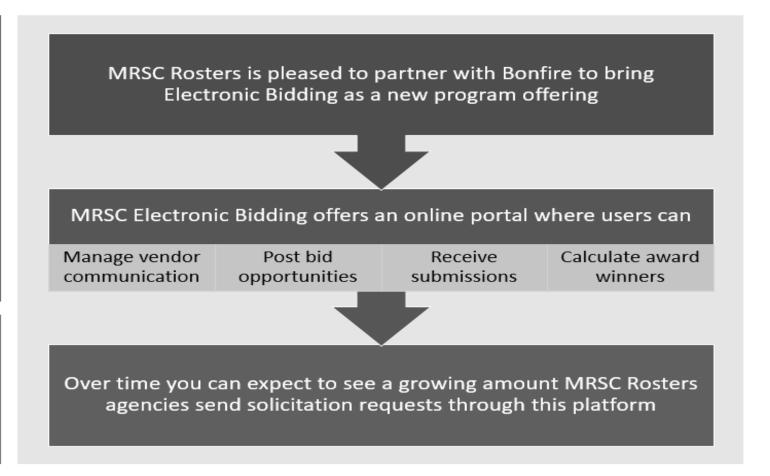


### **Electronic Bidding**

What is Electronic Bidding?



Powered by Monfire





# In-Person Training (mrsc.org/training)

#### REGISTRATION IS NOW OPEN FOR:

(Free) Public Works Training for Counties

Wednesday, December 13 | 9 AM- 3:00 PM | In-Person

(Free) Digging Into Public Works Fundamentals: Sequim

Thursday, December 14 | 8 AM – 3:30 PM | In-person

#### **COMING SOON:**

(Free) Digging Into Public Works Fundamentals: Olympia & Everett January 2024 | 8 AM – 3:30 PM | In-person



#### Additional MRSC Resources

#### CLICK ON EACH LINK TO LEARN MORE

2023 Legislative Session Outcomes for Procurement and Contracting, Part 1

2023 Legislative Session Outcomes for Procurement and Contracting, Part 2



# Questions after today?

- Submit your inquiries at <u>Ask MRSC</u> or call us at 206-625-1300.
- You can also reach Josh by email: <a href="mailto:jklika@mrsc.org">jklika@mrsc.org</a>

