Coastal Community Action Program Homeless System Presentation

November 15, 2023 Craig Dublanko, CEO

Coastal CAP

- Grays Harbor & Pacific Counties
- One Stop Shop for Social Determinants of Health
- 265+ Employees
- \$35+ Million Annual Operating Budget
- 15 Offices
- June 9, 2018 Fire
 - Had to Rebuild Homeless Housing Program/System from Scratch

CCAP System

- We had a Fire So we had to Start from Scratch
 - Keys to CCAP's Restart:
 - Build a Stronger relationship with our County Homeless Housing Personnel
 - Understand Our Systemic Weakness
 - Be Willing To Change from Block Grant Model to Fee For Service Model
 - Add A Care Coordination Tool For Case Managers
 - Build a True Case Management System of Care for Homeless Individuals/Households
 - Hired Staff With Lived Experience

Washington State Homeless Response System Summary

- There is a Three-Legged Stool
 - 1. Units
 - We Need More Units...Everywhere
 - 2. Rental Assistance Money
 - We Need As Much Rental Assistance Money as Possible
 - Outcomes will Always be Better With Rental Assistance
 - 3. Service Delivery (Case Management)
 - New to Washington State
 - Billable to Medicaid
 - Relationship Based Care
 - Significantly Improved Outcomes

Washington State Homeless Housing Funding

WA Homeless Housing Rental Programs

- HEN
- CHG
- TBRA
- CBRA
- ESG
- Other...

WA Homeless Housing Case Management

 Foundational Community Supports (FCS)

WA Historical Homeless Housing Flow

Coordinated Entry Exits to Permanent **Housing Program** Housing (Rent) Intake • Slot? 25% Statewide 43% Assessment Rental Assistance Referral · HEN, CHG, Prioritization HUD, Etc. · Slot? • Light Case Management No Housing Exits to Permanent Program (No Rent) Housing No Slot Unknown • 75%? Not Tracked Waitlist Not Enrolled In a **Program** Lose Track Remain

Homeless

WA Historical Homeless

Housing Flow

FCS/Pathways Case Mgmt.

Coordinated Entry Intake Assessment Referral Prioritization Slot?

Housing Program (Rent)

- Slot? 25%
- Rental Assistance
- HEN, CHG, HUD, Etc.
- Light Case Management

No Housing Program (No Rent)

- · No Slot
- 75%?
- Waitlist
- Lose Track
- Remain Homeless

Exits to Permanent Housing

• Statewide 43%

CCAP = 85%

Exits to Permanent Housing

- Unknown
- Not Tracked
- Not Enrolled In a Program

CCAP = 55-60%

CCAP System

- We created a Case Management Based Homeless Housing System
 - Rather than Rent Based with Case Management Sprinkled In
- Everyone Immediately Gets Assigned a Care Coordinator
 - No Waitlists...85-90% Billable to Medicaid (FCS)
- Gave Our Care Coordinators an Evidence Based Tool to Be Consistent and Good at their Job—Pathways
- Outcomes are Significantly Higher

The Tool--Pathways

- Pathways is the Evidence Based Tool that we give our Care Coordinators to help them:
 - Administered by Our ACH
 - Consistent Service Delivery
 - Evidence Based Service Delivery
 - Holistic Approach
 - 21 Different Areas of Life
 - SUD
 - Primary Care
 - Mental Health
 - Housing

CCAP Housing Data

- Average Increase in Client Motivation (PAM) Over 6
 Month Period 9.96 Points
 - Every Point Increase Represents 2% Decrease in Hospitalizations
 - Every Point Increase Represents 2% Increase in Medication Adherence

By The Dollars

- Care Coordinator:
 - FCS/Medicaid
 - 35 Clients X 3 FCS Units/Month/Client
 - 35 x 3 x \$112 = \$11,760/Month/Care Coordinator
 - Pathways/ACH
 - 35 Clients X 9 Pathways Units/Month/Client
 - 35 x 9 x \$11 = \$3,465/Month/Care Coordinator
- Each Care Coordinator Generates:
 - \$11,760 + \$3,465 = \$15,225/Month/Care Coordinator

Barriers To The New Way

- Medicaid Billing
 - Complicated, Costly, Lots of Work
- Getting Clients Approved for FCS
 - Need to Re-apply and Learn the "Tricks"
- Changing the System While System is Running
- Complicated Referrals/Relationships
- Need Counties to Take The Lead in This Change
- Relationship/Old Style of Case Mangement

Thank You

- Questions?
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