amazon business



WSAG WASHINGTON STATE ASSOCIATION of COUNTIES

John Mason

Amazon Business, Senior Customer Advisor

Mandy Carlstrom

Amazon Business, Senior Customer Advisor



WHO ARE WE??





Mandy
Carlstrom
ucaraman@amazon.com



John Mason masonaj@amazon.com



Atiba
Phillip
phiatiba@amazon.com



BrookeAhringhoff
torrbroo@amazon.com

Trusted by millions of customers of all types



More than 6 million customers across industries around the world, including from the United States, Canada, Mexico, United Kingdom, Germany, France, Italy, Spain, Japan and India, buy on Amazon Business.

We serve

90

of the 100 most populous local governments.

Including all

50

States & D.C. that buy on Amazon Business at least once a month.



amazon

Investing in Washington

Amazon has been investing in the U.S. for more than 30 years, strengthening the economy nationwide. Amazon's presence in Washington began in 1994. Today, the state is a thriving innovation and logistics hub for Amazon.



\$349.6 Billion

invested in WA since 2010, including infrastructure and compensation to our employees

\$326.4 Billion

contributed to WA's economy through Amazon's investments since 2010, boosting GDP

in industries such as construction, logistics, and professional services

- suppliers and partners who we rely on every day

92,000

full- and part-time employees (as of December 2024)

000 | \$900 Million

committed to help create affordable housing in the Puget Sound region

240,000 indirect jobs supported Over 406 Million items sold

by WA independent sellers - most of which are small and medium-sized businesses - in Amazon's store in 2024

average annual

sales per

independent

seller in 2024





Our key investments in Washington include:

- Puget Sound headquarters
- 15 Fulfillment and sortation centers
- 3 Prime Now fulfillment centers
- 15 Delivery stations

- 11 Whole Foods Market locations
- 4 Amazon Fresh retail locations
- 8 Amazon Go grocery stores
- 2 Amazon Hub Locker+ locations
- 1 Amazon Pharmacy location
- Prime Air drone research, development, and manufacturing hub
- 1 Kuiper satellite manufacturing facility
- 1 Kuiper logistics facility
- · Kuiper R&D headquarters











Upskilling in the Evergreen State

At Amazon, we're investing in and preparing the workforce of tomorrow, today. More than **425,000 U.S. employees have participated in our free education and skills training programs since 2019.** From our Machine Learning University to our Career Choice program (which prepays tuition at hundreds of education partners across the U.S.), we're committed to helping employees gain in-demand skill sets, propelling them into new careers.

We partner with 17 institutions in Washington for Career Choice.

Get what your organization needs, all in one place



Everyday savings

Exclusive prices and quantity discounts on more than 60 million products.



Curated selection

Find hundreds of millions of relevant products, from office supplies to items specific to your industry.



Shipping and delivery

Get FREE Shipping on eligible orders of \$25 or more and set your delivery preferences to get your orders when it's most convenient.



Purchasing guidance

Use our selection to reduce expensive supplier overhead.
Support local and diverse suppliers in our store.



Smarter Business Buying

Simplify buying

Reduce costs

Support your community

Reorder lists

Add, organize, sort, and prioritize products that you frequently need.

Savings & discounts

Access exclusive prices and quantity discounts.

Local sellers

Purchase from businesses located in your zip code, city, county, or state.

Order approvals

Create approval workflows to approve orders.

Payment options

Manage cash flow with tools like Pay by Invoice.

Buying preferences

Guide employees to purchase from local, small, and minority owned businesses.



Free Amazon Business Prime

for Washington Counties & Departments

All WSAC member Counties and their departments receive these special member benefits!

- Free Business Prime membership
 - Unlimited users per account
 - Fast and Free shipping
- Pay by Invoice
 - \$5,000+ line of credit
- +25% off thousands of essential items
 - Office, IT, MRO, and JanSan supplies
- Tax exemption
- Dedicated Account Executive





Step 1- Enroll

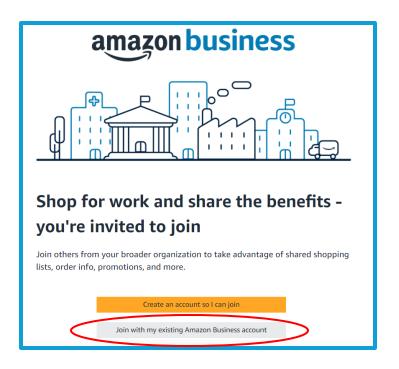
Link: https://a.co/9YNDxrz

Code: FPZUSE

Step 1:

Visit program's URL: https://a.co/9YNDxrz

Step 2: Sign in with business credentials.



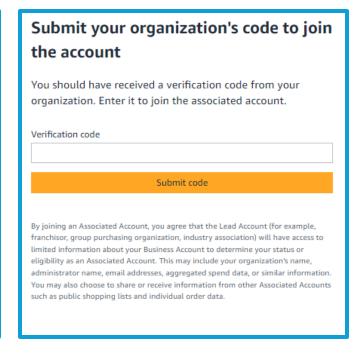
Sign in with business credentials

Email or mobile phone number

Password Forgot your password?

Sign-In

Step 3: Enter verification code: FPZUSE





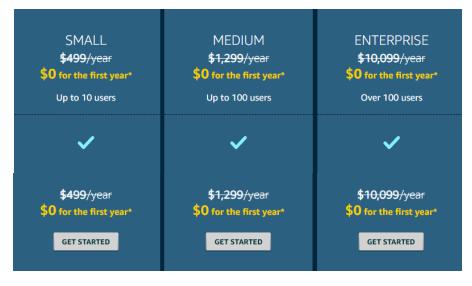
Step 2- Activate Prime

Step 1:
Visit Business Prime Portal

Your rewards are waiting

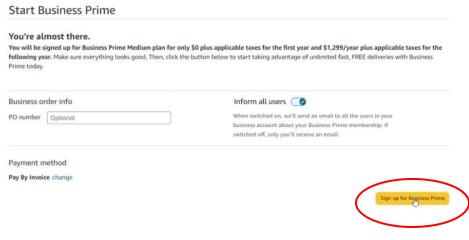
olf - Lists Business Prime - Ount

Step 2: Select Membership Plan



Step 3:

Sign up for Business Prime





Thank you

